

---

## REFERENCES

---

*Aerospace Daily*, "Approval of Extended JASSM EMD Program Seen Imminent," 11 November 1998.

*Aerospace Daily*, "Boeing Presses 500-Pound JDAM Kit for U.S., International Buyers," 22 September 1998.

*Aerospace Daily*, "First WCMD B-52 Test Prepared for Continued Development Testing," 29 April 1998.

*Aerospace Daily*, "GAO Finds No Reason to Terminate JASSM," 29 September 1998.

*Aerospace Daily*, "JASSM Beats Cost Target by 40 Percent," 30 April 1998.

*Aerospace Daily*, "Navy Wants Upgraded JDAM for No More than \$50,000," 26 August 1998.

*Aerospace Daily*, "Problems Force Delay in JDAM Full-Rate Production," 15 December 1997.

*Aerospace Daily*, "USAF Approves WCMD for Low Rate Production," 4 August 1998.

*Aerospace Daily*, "USAF Has Fix for One WCMD Problem," 20 February 1998.

*Aerospace Daily*, "USAF to Begin Planning JASSM Upgrades," 29 April 1998.

*Aerospace Daily*, "USAF Will Buy Only Mk84 JDAMs This Year," 17 December 1997.

*Aerospace Daily*, "Wind Corrected Munitions Dispenser Price Holds Despite Fixes," 23 March 1998.

Aerospace Industries Association of America (AIA), *Aerospace Facts and Figures*, Washington, D.C., various issues.

Air Command and Staff College, ACSC-1645-80 (DTIC #AD-B049 100), "Commercial Acquisition—It's Worth the Investment," 1980.

Air Force Materiel Command (AFMC), *Acquisition Reform Cost Savings and Cost Avoidance: A Compilation of Cost Savings and Cost Avoidance Resulting from Implementing Acquisition Reform Initiatives*, Draft report, 19 December 1996.

*Air Force News*, "Competing JASSM Contractors Chosen," June 1996.

Airbus Industrie, "1998 Annual Review," Webpage, January 1999, available at [www.airbus.com/news\\_feature](http://www.airbus.com/news_feature).

Alic, John A., Lewis M. Branscomb, Harvey Brooks, Ashton B. Carter, and Gerald L. Epstein, *Beyond Spinoff: Military and Commercial Technologies in a Changing World*, Harvard Business School Press, Boston, Massachusetts, 1992.

American Defense Preparedness Association, *Doing Business With DoD—The Cost Premium*, Arlington, Virginia, 1992.

Apple Computer, Inc., "Apple Accelerates Marketshare Strategy, Rolls Out Competitively Priced Macintosh Models," 21 October 1993.

ARINC, "ARINC Characteristics and Document Ordering," Webpage, 1998, available at [www.arinc.com/Ind\\_Govt\\_Srv/Characteristics/charac.html](http://www.arinc.com/Ind_Govt_Srv/Characteristics/charac.html).

Arnold, Wayne, "Mobile-Telephone Customers Face a Whirlwind of Jargon," *The Wall Street Journal Interactive Edition*, 16 September 1996.

Arpey, Gerard J., "The Challenge of Airline Finance," *Handbook of Airline Economics*, McGraw-Hill, New York, 1995.

- Assistant Secretary of the Air Force (Acquisition), *JDAM—The Value of Acquisition Streamlining*, no date.
- Aviation Week and Space Technology (AWST)*, “Airlines Urge ‘No-Frills’ Jets,” 12 October 1998, p. 40.
- Aviation Week and Space Technology (AWST)*, “Three Challenges Facing MRO Today,” Advertiser-sponsored supplement, 7 July 1997, p. S1.
- Berghell, A. B., *Production Engineering in the Aircraft Industry*, McGraw-Hill, New York, 1944.
- Bierman, Howard, “Microwave and mm-Wave Technology: The Brains Behind Smart Weapons,” *Microwave Journal*, June 1991.
- Bilstein, Roger E., *The American Aerospace Industry: From Workshop to Global Enterprise*, Twayne Publishers, New York, 1996.
- Boeing Company, “Boeing 717-200 Designed for Short-Range Market,” Webpage, [www.boeing.com/commercial/717/indepth.html](http://www.boeing.com/commercial/717/indepth.html). 1996–1998b.
- Boeing Company, “Boeing 777 Background Information,” Webpage, available at [www.boeing.com/commercial/777family](http://www.boeing.com/commercial/777family). 1996–1998a.
- Buderi, Robert, *Echoes of A Wartime Campaign: The Invention That Changed the World; How a Small Group of Radar Pioneers Won the Second World War and Launched a Technological Revolution*, Simon and Schuster, New York, 1996.
- Camm, Frank, *Expanding Private Production of Defense Services*, RAND, MR-734-CRMAF, 1996.
- Canaan Group, “Aviation Maintenance in the Information Age,” *Commentary*, Spring 1998.
- Canaan Group, “The Changing Character of Aviation Maintenance: From Technical Imperative to Business Enterprise,” *Commentary*, March 1996.

Canaan Group, "Parts, Partnerships and Technology: The Aircraft Component Overhaul and Repair Market in Transition," *Commentary*, May 1994.

Carley, William M., "How Honeywell Beat Litton to Dominate Navigation Gear Field," *The Wall Street Journal*, 20 September 1996, p. 1.

Carnegie Commission on Science, Technology and Government, *A Radical Reform of the Defense Acquisition System*, New York, 1 December 1992.

Center for Strategic and International Studies (CSIS), *Integrating Commercial and Military Technologies for National Strength: Report of the CSIS Steering Committee on Security and Technology*, Center for Strategic and International Studies, Washington, D.C., March 1991.

CFM International, "International Excellence," Webpage, 6 April 1998, available at <http://www.cfm56.com/home.htm>.

Chapman, Suzanne, "JASSM Competitors Chosen," *Air Force Magazine*, August 1996.

Charles, Richard, and Atef Ghobrial, "An Assessment of the Changes and Performance of the Aviation Industry," *Handbook of Airline Economics*, McGraw-Hill, New York, 1995.

Chenoweth, Mary E., Brent R. Keltner, and Ellen M. Pint, *Commerical-Type Contracting for Depot Maintenance Services: Findings on Policy Issues That Emerge from Air Force Experience*, Santa Monica, CA: RAND, AB-233-AF, August 1998.

Cook, Nick, and Duncan Macrae, "High Stakes in Aerostructures," *Interavia*, March 1997.

Coopers & Lybrand/TASC (C&L/TASC), "The DoD Regulatory Cost Premium: A Quantitative Assessment," annotated briefing prepared for Secretary of Defense William Perry, December 1994.

Defense Advanced Research Projects Agency (DARPA), *Rapid Prototyping of Application-Specific Signal Processors (RASSP) Program Architecture Guide*, Revision C, 14 April 1995.

- Defense Science Board (DSB), *Report of the Defense Science Board Task Force on Defense Acquisition Reform*, DTIC-AD-A268734, July 1993.
- Defense Systems Management College, *Commercial Practices for Defense Acquisition Guidebook*, January 1992.
- Donlin, Noel E., *The Reliability of Plastic Encapsulated Microcircuits and Hermetically Sealed Microcircuits in MICOM Missiles*, Zeus Electronics, Concord, North Carolina, February 1995.
- Drezner, Jeffrey, and Geoffrey Sommer, *Innovative Management in the DARPA High-Altitude Endurance Unmanned Aerial Vehicle Program: Phase II Experience*, RAND, MR-1054-DARPA, 1999.
- Economist*, "Airbus and Boeing: Deflating the Jumbo," 25 January 1997, pp. 58–59.
- Economist*, "Science and Technology: The Final Frontier," 27 July 1996.
- Eisman, Melvin, and Hyman Shulman, "Fighter Aircraft Avionics: Cost Decomposition and Cost Drivers Assessment," RAND, unpublished briefing, March 1996.
- Electronic Industries Association (EIA), *Results from the Workshop on Commercial-Military Integration in the Defense Electronics Industrial Base*, January 1997.
- Federal Acquisition Institute, *Guide to FAR Changes Pursuant to FASA and Other Acquisition Reforms*, 18 October 1995. Available on the web at [www.gsa.gov/staff/v/training.htm](http://www.gsa.gov/staff/v/training.htm).
- Federal Aviation Administration (FAA), *90-Day Report on Airline Safety and Security*, 16 September 1996. Available on the web at [www.faa.gov/apa/publicat.htm](http://www.faa.gov/apa/publicat.htm).
- Flanigan, James, "Gaining Altitude," *Los Angeles Times*, 28 February 1999, p. C-1.
- Flight International*, "IAI Seeks to Wrap Up FedEx Deal with Further Airtruck Investors," 26 August–1 September 1998, p. 13.

Frost and Sullivan, *World Commercial Avionics Market*, Research Report No. 5331-22, Mountain View, California, February 1996.

Fulghum, David A., "Boeing Unveils Stealth Standoff Missile Design," *Aviation Week and Space Technology*, 9 March 1998.

Galipault, John B., "Two If by Land; Three or More If by Sea," *Aviation Safety Monitor*, The Aviation Safety Institute, November 1991.

Gansler, Jacques S., *Affording Defense*, MIT Press, Cambridge, MA, 1989.

Gansler, Jacques S., *Defense Conversion: Transforming the Arsenal of Democracy*, MIT Press, Cambridge, MA, 1995.

Gordon, Robert J., *The Measurement of Durable Goods Prices*, The University of Chicago Press, Chicago, 1990.

Hardy, Quentin, "The Wireless Bloodbath: It's PCS Versus Cellular," *The Wall Street Journal Interactive Edition*, 16 September 1996.

Heppenheimer, T. A., *Turbulent Skies: The History of Commercial Aviation*, John Wiley & Sons, Inc., New York, 1995.

Holley, Irving B., *Ideas and Weapons*, New Haven: Yale University, 1953 (reissued by the Office of Air Force History, 1983).

Honeywell, *Commercial Aviation Systems Overview*, presentation at the Teledyne Controls Users Conference, 17-21 March 1997, Publication 41-7835-00-01, January 1997.

Honeywell, "Honeywell Appeals European Commission Decision on French Support for Avionics System," press release, 7 April 1998, available on the web at [www.sac.honeywell.com/atsrel98.html#eu-7](http://www.sac.honeywell.com/atsrel98.html#eu-7).

Honeywell, "Honeywell Supplies 'Via 2000' Avionics System for Boeing 717 Advanced Flight Deck," press release, 7 September 1998, available on the web at [www.sac.honeywell.com/atsrel98.html#717\\_via](http://www.sac.honeywell.com/atsrel98.html#717_via).

Hostetler, Michele, "Untethered Data Dispatches Using Wireless Networking," *Investors Business Daily*, 20 August 1996.

- Irving, Clive, *Wide-Body: The Triumph of the 747*, William Morrow and Company, New York, 1993.
- Jane's Defense News*, 19 August 1999.
- John Deere & Company, "Sourcing Strategies," "Supplier Relationships," and "Cost Management Strategies," unpublished corporate documents, undated.
- Jordan, William A., *Airline Regulation in America*, The Johns Hopkins Press, Baltimore, Maryland, 1970.
- Kaminski, Paul G., "Affordable Radar Technology: The Defense Perspective," address to the 1996 IEEE National Radar Conference, Ann Arbor, Michigan, 14 May 1996.
- Kaplan, Daniel, "The Pursuit of Competition: A Review of U.S. Public Policy in the Airline Industry," *Handbook of Airline Economics*, McGraw-Hill, New York, 1995.
- Keating, Edward G., *Government Contracting Options: A Model and Application*, RAND, MR-693-AF, 1996.
- Keating, Edward G., Frank Camm, and Christopher Hanks, *Sourcing Decisions for Air Force Support Services: Current and Historical Patterns*, RAND, DB-193-AF, 1996.
- Kennedy, Michael, Susan Resetar, and Nicole DeHoratius, *Holding the Lead: Sustaining a Viable U.S. Military Fixed-Wing Aeronautical R&D Industrial Base*, RAND, MR-777-AF, 1996.
- Kennet, D. Mark, "Did Deregulation Affect Aircraft Engine Maintenance? An Empirical Policy Analysis," *RAND Journal of Economics*, Vol. 24, No. 4, Winter 1993, pp. 542-558.
- Kuenne, Robert E., et al., *Warranties in Weapon System Procurement: Theory and Practice*, Westview Press, Boulder, Colorado, 1988.
- Kuznik, Frank, "Opening ACTS," *Air & Space*, October/November 1996.
- Lane, Polly, "A3XX Launch Postponed," *Seattle Times*, 10 February 1998.

Lane, Polly, "Production Line Is First to Get Stonecipher's Focus," *The Seattle Times*, 27 November 1997.

Lopez, Virginia C., and David H. Vadas, *The U.S. Aerospace Industry in the 1990s: A Global Perspective*, The Aerospace Research Center, Aerospace Industries Association of America, September 1991.

*Los Angeles Times*, "Airbus to Gauge Demand for Super-Jumbo Jetliner," 9 December 1999.

Mann, Paul, "ITC Study Finds Cost Not Key Element in Aircraft Decisions," *Aviation Week and Space Technology*, Vol. 117, 20 December 1982, p. 30.

Martin, Jim, "Understanding the Terminology and What It Means," *TACTech On-Line Briefs*, Vol. V, No. 3, 1995.

McNaugher, Thomas L., *New Weapons, Old Politics: America's Procurement Muddle*, The Brookings Institution, Washington, D.C., 1989.

McQuiddy, David N. Jr., et al., "Transmit/Receive Module Technology for X-Band Active Array Radar," *Proceedings of the IEEE*, Vol. 79, No. 3, March 1991.

Morris, John, "AlliedSignal Has 12,000 at Work in Europe As Farnborough Helps Boost Firm's Identity," *Aviation Week's Farnborough International 98 Show*, News Online, 7 September 1998, available on the web at [www.awgnet.com/shownews/farnday1](http://www.awgnet.com/shownews/farnday1).

Muellner, George, Keynote Address, Orlando Air Force Association Symposium, Florida, 16 February 1996.

Myers, Mark, and Fred Bartlett, *Evaluation of Industrial Surface Mount Plastic Encapsulated Microcircuits for Military Avionics Applications*, TRW Avionics Systems Division, San Diego, California, May 1996.

National Aeronautics and Space Administration (NASA), Office of Space Access and Technology, *NASA Spinoff 1995*, NP-217, 1995.

National Economic Council, National Security Council, and Office of Science and Technology Policy, *Second to None: Preserving*

- America's Military Advantage through Dual-Use Technology*, DTIC #AD-A286779, Washington D.C., 1995.
- Neven, Damien, and Paul Seabright, "European Industrial Policy: The Airbus Case," *Cahiers de Recherches Economiques*, No. 9509, Department D'Econometrie et D'Economie Politique, University de Lausanne, June 1995.
- Newhouse, John, *The Sporty Game*, Alfred A. Knopf, New York, 1982.
- Nordwall, Bruce D., "Honeywell's VIA 2000 Draws on 777 AIMS," *Aviation Week and Space Technology*, 7 August 1995, pp. 43-45.
- Northrop Grumman, Electronics & Systems Integration Division, *Northrop Grumman's Technology Reinvestment Project Accomplishments*, July 1996.
- Office of Technology Assessment (OTA), U.S. Congress, *Assessing the Potential for Civil-Military Integration: Technologies, Processes, and Practices*, OTA-ISS-611, U.S. Government Printing Office, Washington, D.C., September 1994.
- Office of Technology Assessment (OTA), U.S. Congress, *Holding the Edge: Maintaining the Defense Technology Base*, U.S. Government Printing Office, Washington, D.C., April 1989.
- Office of the Assistant Secretary of the Air Force for Acquisition (SAF/AQ), U.S. Department of Defense, *Acquisition Reform Success Story: Joint Direct Attack Munition (JDAM)*, December 1997.
- Office of the Assistant Secretary of the Air Force for Acquisition (SAF/AQ), U.S. Department of Defense, *Acquisition Reform Success Story: Joint Direct Attack Munition (JDAM)*, December 1998.
- Office of the Assistant Secretary of the Air Force for Acquisition (SAF/AQ), U.S. Department of Defense, *Acquisition Reform Success Story: Wind Corrected Munitions Dispenser (WCMD)*, 12 June 1997.
- Office of the Deputy Under Secretary of Defense for Acquisition Reform (OUSD/AR), *Cost as an Independent Variable: Stand-Down Acquisition Reform Acceleration Day*, May 1996.
- Office of the Deputy Under Secretary of Defense for Acquisition Reform (OUSD/AR), Pilot Program Consulting Group, U.S.

Department of Defense, *Celebrating Success: Forging the Future*, 1997a.

Office of the Deputy Under Secretary of Defense for Acquisition Reform (OUSD/AR), Pilot Program Consulting Group, U.S. Department of Defense, *1997 Compendium of Pilot Program Reports*, 1997b.

Office of the Deputy Under Secretary of Defense for Acquisition Reform (OUSD/AR), U.S. Department of Defense, *Joint Direct Attack Munition (JDAM)*, April 1997.

Office of the Director, Operational Test and Evaluation (ODT&E), U.S. Department of Defense, "Joint Direct Attack Munition (JDAM)," *FY97 Annual Report*, February 1998.

Office of the Under Secretary of Defense for Acquisition and Technology (OUSD/A&T), U.S. Department of Defense, *Dual Use Technology: A Defense Strategy for Affordable, Leading-Edge Technology*, February 1995.

Office of the Under Secretary of Defense for Acquisition and Technology (OUSD/A&T), U.S. Department of Defense, *Overcoming Barriers to the Use of Commercial Integrated Circuit Technology in Defense Systems*, October 1996.

Office of the Under Secretary of Defense for Acquisition and Technology (OUSD/A&T), Acquisition Reform Benchmarking Group, U.S. Department of Defense, *1997 Final Report*, 30 June 1997.

Olney, Ross D., Robert Wragg, Robert W. Schumacher, and Francine H. Landau, *Automotive Collision Warning System*, Automotive Electronics Development, Delco Electronics Corporation, Malibu, California, 1996.

Peck, Merton J., and Frederic M. Scherer, *The Weapons Acquisition Process: An Economic Analysis*, Harvard University, Boston, Massachusetts, 1962.

Perry, William, "Acquisition Reform: A Mandate for Change," Statement from the Secretary of Defense to the U.S. Congress

- House Armed Services Committee and Governmental Affairs Committee, 9 February 1994.
- Perry, William, "Specifications and Standards: A New Way of Doing Business," Memorandum from the Secretary of Defense, 29 June 1994.
- Pint, Ellen M. and Laura H. Baldwin, *Strategic Sourcing: Theory and Evidence from Economics and Business Management*, RAND, MR-865-AF, 1997.
- Preston, Colleen A., and Timothy P. Malishenko, "Acquisition Reform," Remarks before the Air Force Association Symposium *Reengineering the Industrial Base*, Dayton, Ohio, 10–11 May 1994, published by the Aerospace Education Foundation.
- Proctor, Paul, "Boeing Hones New 550-Seat Transport," *Aviation Week and Space Technology*, 26 April 1999, pp. 39–40.
- Red Herring*, Interview with Teledesic president Russell Daggatt, Issue 29, March 1996.
- Rodgers, Eugene, *Flying High: The Story of Boeing and the Rise of the Jetliner Industry*, Atlantic Monthly Press, New York, 1996.
- Rogerson, William P., *An Economic Framework for Analyzing DoD Profit Policy*, RAND, R-3860-PA&E, 1992.
- Rolls-Royce Allison Engine Company, Worldwide Customer Support, "Warranty, Guarantee, and Power By The Hour," undated webpage, available at [www.allison.com/www/support/pbh-250.html](http://www.allison.com/www/support/pbh-250.html).
- Rush, Benjamin C., "Cost as an Independent Variable: Concepts and Risks," *Acquisition Review Quarterly*, Spring 1997.
- Sabbagh, Karl, *Twenty-First Century Jet: The Making and Marketing of the Boeing 777*, Scribner, New York, 1996.
- Saounatsos, Yorgo E., "Technology Readiness and Development Risks of the New Supersonic Transport," *Journal of Aerospace Engineering*, Vol. 11, No. 3, July 1998, pp. 95–104.
- Scherer, Frederic M., *The Weapons Acquisition Process: Economic Incentives*, Harvard University, Boston, Massachusetts, 1964.

Schneider, Joseph, "What Are the Primes Up To? Prospects for Aviation Industry Suppliers," JSA Partners, presentation to the Speednews Aviation Industry Suppliers Conference, 15 March 1998.

Schwendeman, David, "Market-Driven Costing: A Case Study of a Commercial Derivative Airplane Program," presentation for the *Air Force Conference on Cost as an Independent Variable*, Andrews Air Force Base, Maryland, 8-9 July 1997, available on the web at <http://www.acq-ref.navy.mil/narsoc/757300/index.html>.

Semiconductor Industry Association (SIA), Government Procurement Committee, *Perspective and Recommendations on Diminishing Manufacturing Sources*, 1996.

Sextant Avionique, "International airlines select Sextant Avionique/Smiths Industries new FMS for their Airbus fleets," Webpage, September 1998, available at [www.sextant-avionique.com/eng/index.htm](http://www.sextant-avionique.com/eng/index.htm).

Shiver, Jube Jr., "Teledesic Set to Fulfill Its Sky-High Goal for Satellites," *Los Angeles Times*, 6 January 1997.

Smith, Giles K., Jeffrey A. Drezner, William C. Martel, J. J. Milanese, W. E. Mooz, and E. C. River, *A Preliminary Perspective on Regulatory Activities and Effects in Weapons Acquisition*, RAND, R-3578-ACQ, March 1988.

Sommer, Geoffrey, Giles K. Smith, John L. Birkler, and James R. Chiesa, *The Global Hawk Unmanned Aerial Vehicle Acquisition Process: A Summary of Phase 1 Experience*, RAND, MR-809-DARPA, 1997.

Stimson, George W., *Introduction to Airborne Radar*, Hughes Aircraft Company, El Segundo, California, 1983.

Stonecipher, Harry, "A New Broom: The Case of Competition in Aircraft Maintenance, Repair, and Overhaul," keynote address to MRO '97 Conference, Dallas, Texas, 15 April 1997.

Sutton, Oliver, "Airbus Snaps at Boeing's Heels in 1997," *Interavia*, January 1998, p. 7.

- Sweetman, Bill, "NASA Team Hopes New SST Design Will Reduce Cost, Technology Risks," *Aeroweb*, July 1996, available on the web at [www.pollux.com/aeroweb](http://www.pollux.com/aeroweb).
- Sweetman, Bill, "Coming to a Theatre Near You," *Interavia Business and Technology*, July 1999.
- Tang, Christopher S., "Supplier Relationship Map," *International Journal of Logistics: Research and Applications*, Vol. 2, 1999, pp. 39-56.
- U.S. Congress, Senate Committee on Armed Services, Acquisition and Technology Subcommittee, *Statement of the Under Secretary of Defense for Acquisition and Technology, The Honorable Paul G. Kaminski, on Defense Acquisition Reform*, 19 March 1997.
- U.S. Department of Defense (DoD), Advisory Panel on Streamlining and Codifying Acquisition Laws, *Streamlining Defense Acquisition Laws, Report of the Acquisition Advisory Panel to the United States Congress*, January 1993.
- U.S. Department of Defense (DoD), *COSSI Program Description*, 2 February 1999, available on the web at [www.acq.osd.mil/es/dut/cossi/ars.html](http://www.acq.osd.mil/es/dut/cossi/ars.html).
- U.S. Department of Defense (DoD), *Defense Acquisition Handbook*, 30 June 1998.
- U.S. Department of Defense (DoD), *Program Description for the FY1999 Commercial Operations and Support Savings Initiative (COSSI)*, No. 98-17, 31 August 1998.
- U.S. General Accounting Office (GAO), *Acquisition Reform: Military-Commercial Pilot Program Offers Benefits But Faces Challenges*, GAO/NSIAD-96-53, Washington, D.C., June 1996.
- U.S. General Accounting Office (GAO), *Acquisition Reform: Efforts to Reduce the Cost to Manage and Oversee DoD Contracts*, GAO/NSIAD-96-106, Washington, D.C., April 1996.
- U.S. General Accounting Office (GAO), *Airline Deregulation: Changes in Airfares, Service, and Safety at Small, Medium-Sized, and Large*

*Communities*, GAO, GAO-RCED-96-79, Washington, D.C., April 1996.

U.S. General Accounting Office (GAO), *Precision-Guided Munitions: Acquisition Plans for the Joint Air-to-Surface Standoff Missile*, GAO/NSIAD-96-144, Washington, D.C., June 1996.

van Opstal, Debra, *Road Map for Federal Acquisition (FAR) Reform: Report of the CSIS Working Group*, Center for Strategic and International Studies, Washington, D.C., 1995.

Wilson, J. R., "Suppliers Are Becoming Partners in the New Airframer Paradigm," *Aeroweb*, July 1996, available on the web at [www.pollux.com/aeroweb/1996/july1996/supply.html](http://www.pollux.com/aeroweb/1996/july1996/supply.html).

Zhang, Ran, "An Economic Analysis of Commercial Jet Aircraft Prices," unpublished Ph.D. dissertation, Boston University, 1996.